

LS RETAIL AXAPTA AND POSIS



LS RETAIL

Microsoft®
GOLD CERTIFIED

Partner

A Proven End-to-End Retail Solution

Is your business suffering?



Current solution not scalable enough

Not enough concurrent users at head office level

Systems that do not communicate

No resilience

Speed and flexibility constraints

Not capable of handling more countries in the same system

LS Retail Axapta

LS Retail Axapta provides software solutions for mid- and large sized retail companies.

LS Retail Axapta - integrated with Microsoft™ Business solutions - Axapta

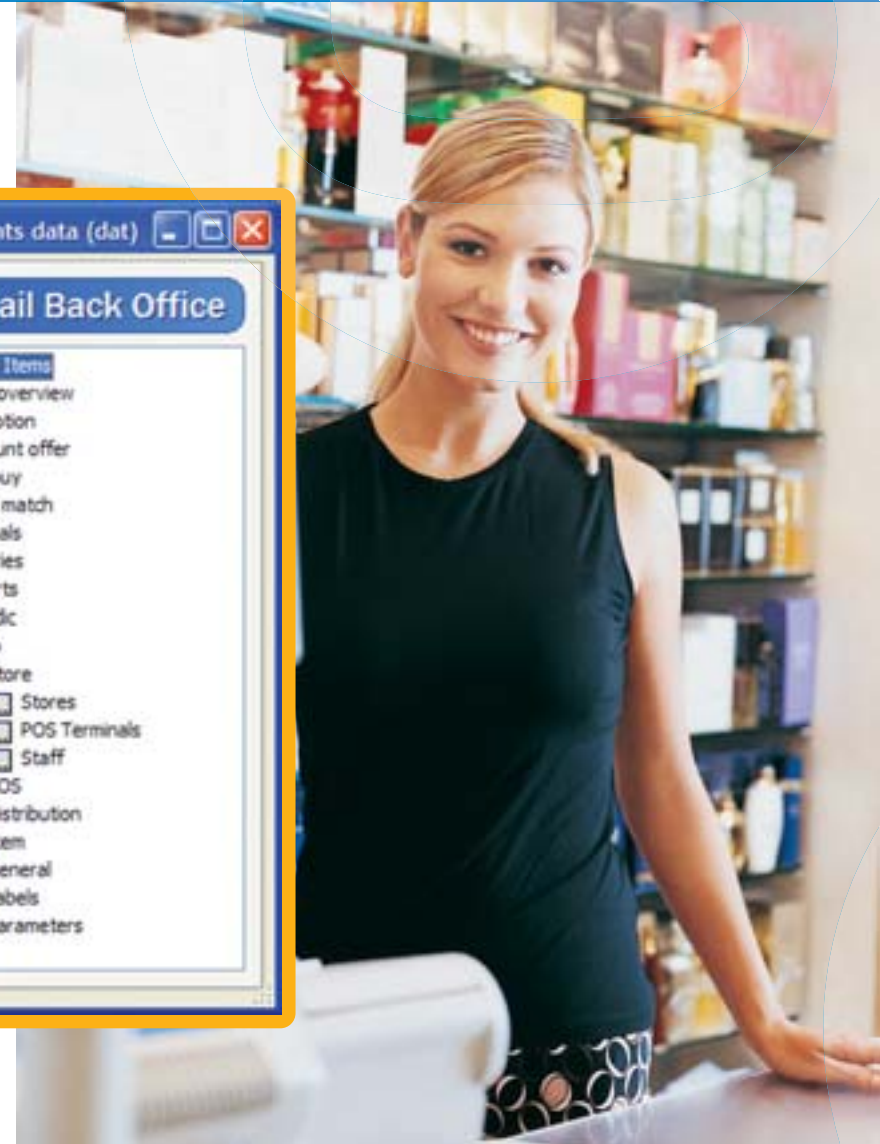
Written within Microsoft Axapta, LS Retail Axapta controls the fundamental aspects of your retail business.

It provides powerful back office functionality to the standard Microsoft Axapta at head office and in stores. LS Retail Axapta also creates the link between your POS Terminals and Microsoft Axapta.

Total control of all store activities

The back office part of LS Retail Axapta gives the store manager total control of activities within the store and simplifies the management of items, customers and staff in the retail environment. It handles the management of Stores and can be integrated with 3rd party Point-of-Service (POS) systems.

Depending on the 3rd party POS and its integration with the system, LS Retail Axapta can control the setup for the POS, which simplifies both setup and management since the configuration is done in one place.



Size Matters



Scheduler

The scheduler part of LS Retail Axapta manages how information flows between the head office, back office and POS terminals. Data replication is an integral part of LS Retail Axapta and has been designed to manage hundreds of stores and POS terminals.

Fast Exchange of Data

The scheduler's built-in communication module uses the LS Data Director for high speed and integral replication of data between databases.

A connection has been made between LS Retail Axapta and the proven standalone POS solution POSIS.

Control to Data

LS Retail Axapta is a vital tool for the management team at the head office, for example to control and maintain data common to all stores. This includes, for example, item, customer and vendor management as well as the management of special offers .

The transactions can be replicated to the head office for posting or the posting can be done at store level and then replicated to the head office.

LS Retail Axapta - Feature Highlights

- Integrated with Microsoft Axapta
- Complete management solution for multistore or single store setup
- Reconstruction and tracing of transactions
- Detailed results for each store/shift/item/ item group
- Flexible offer management
- Individual definition of payment types and foreign currencies for each store
- Integrated space management system for shelf and position in the store
- Extensive discount and special offer functionality with automatic scheduling
- Competitor price administration
- A built-in scheduling mechanism
- Fully integrated with LS Data Director
- Fast, proven communication and online enquiries between Head Office and Stores
- Designed to work with 3rd party POS systems
- Quick and easy to learn and understand
- Microsoft® SQL Server version 7/2000 compliant

POSIS

POSIS is an integrated Point of Sale solution that is suitable for any retail operation.

Unparalleled Power to the Retailer

POSIS has proven that speed, scalability and resilience can be combined in a single, dynamic software solution. It is a modern, powerful and dynamic POS system which brings control from one-to-many locations to a single touch screen point, which provides unparalleled power to the retailer. POSIS is integrated with LS Retail Axapta.

Supermarkets

Transactions speed and system-wide stability measures make the software ideal for high volumes and complex price structures in the modern supermarket.

Convenience Stores

Smaller convenience stores and food retail chains look to POSIS for reliability and low support costs.

Pharmacy

At pharmacies, POSIS combines over-the-counter retail with highly regulated and quality-sensitive prescription drugs in a single checkout system.



Fast Food

Rapid order entry and ease of use are paramount when retailing in the fast food arena while meeting the needs of the most demanding consumer.

Forecourts

Combining pump controls, convenience store and security in a single touchscreen unit allows the forecourt operator unparalleled power at the till.

POSIS - Highlights

- One touch sales option
- Approved scale interface
- Customer account transaction
- Gift voucher sales transaction
- Returns/Voids/Markdowns
- Exchanges & Refunds
- Deposit handling
- Layaway/Suspend/Resume transaction
- Promotions/Multiple Discount Options
- Preset discounts
- Reason codes
- Warranty & Repairs Option
- Manufacturers Returns
- Tax Paid - Duty-Free pricing
- User defined receipt messages
- A4 or A5 print options
- Copy receipt
- Price query
- Multiple Tender Transaction Types
- OLA/EFT Integration
- Voucher/Coupon settlement
- Credit/Debit voucher printing
- Cheque printing
- Training mode
- Multiple language operation
- Electronic journal
- Configurable supervisor control
- Euro & Foreign Currency handling
- Inhibited sales

LS Data Director



The LS Data Director takes care of high-speed data exchange between different Microsoft Axapta databases as well as a number of other databases.

LS Data Director - Highlights

- Integrated with LS Retail Axapta
- Reduces drastically the time spent reading data from the source database
- Sends data fast and requires low bandwidth
- Can exchange data between different databases such as Microsoft SQL Server 7.0 and 2000, MySQL, Microsoft Access, Oracle 8i and IBM DB2.
- The plug-in based interface makes it easy to add support to other databases
- Resilient to network and server breakdowns
- Ensures data integrity

Increased Speed of Replication

The Data Director is specifically designed to increase the speed of replication over Wide Area Networks (WAN) and speeds up the replication process by pre-processing the data. The data is read once from the source database, put into a package, compressed and sent to one or many locations. The LS Data Director is resilient to network and server breakdown by queuing up packages and provides data integrity by ensuring that data is received in the right order.

The LS Data Director is integrated with LS Retail Axapta.

The Solution

The LS Retail Axapta Advantage

- All-in-one Retail solution from a single store to multiplex multi-location corporations
- From POS to General Ledger
- Customizable
- Based entirely on Microsoft technology and the Microsoft Business Solutions
- Can integrate with 3rd party POS systems
- Low total cost of ownership

The LS Retail Axapta Experience

- Reduces total cost of ownership
- Ready for change in your business and customer behavior
- Increased efficiency
- Reduces Errors
- Optimizes your purchase
- Increased stability, resilience and speed

“The successful implementation of the Axapta ERP & LS Retail Solution will take Waltons to the next level. The ability to make rapid management decisions across all the business operations and support critical business needs such as flexible price & cost strategies is the key to maintaining our competitive advantage.

The LS Data Director Replication solution is such a fundamental factor for the success of the project. The stability and robustness of this solution will help us achieve our goal of data flow consistency and data integrity through the business.”

François Reyneke,

Financial Director

Waltons, South Africa





Landsteinar Strengur is one of the principal companies developing retail and hospitality solutions based on Microsoft Navision/Axapta for the international arena.

Our retail solutions have been sold to 130 countries, translated into 30 languages and are distributed through a partner network including more than 100 distributors in 40 countries.

Landsteinar Strengur's solutions are used by more than 6.700 stores worldwide. Among many satisfied users of our solutions are: IKEA, Adidas, NAAFI, Debenhams, National Gallery UK, Pizza Hut, Booths supermarket, Moss Pharmacy, Concept Sports International (EURO 2004), Venue Retailing (Olympic Games 2004).

Landsteinar Strengur is a member of the Kögun Group, a listed company on the Icelandic stock exchange and the country's largest IT group, with estimated 2005 revenues of €200M.



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Partner

For further information please contact:

Eloise Freygang
Marketing Manager, Partner Network
Landsteinar Strengur
Tel: +354 5509000
Fax: +354 5509010
Email: eloise@LSRetail.com
Website: www.LSRetail.com

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